

NEWSRELEASE

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Amtrak Customers Now Benefit From More Flexible and Affordable Fares

Changes build on earlier improvements to Amtrak's fare structure

WASHINGTON – Based on extensive customer research, and in an effort to better meet customer needs, Amtrak has introduced a new, simplified fare structure with more flexible and affordable options. The simpler fare structure launched this week fall and builds on other recent improvements Amtrak has made to the booking experience.

"This streamlined fare structure with more affordable and flexible fares is part of Amtrak's continued commitment to upgrading the customer experience at every step along their journey," said Amtrak President Roger Harris.

The new fare structure reduces fare types from three categories to two and serves to provide a more consistent booking experience with fare types that are clearly differentiated and easy-to-understand:

- Flex: For customers who want a more flexible travel option, these tickets are fully refundable if canceled, and can be changed without fees before departure¹.
- Value: For customers who know their travel plans and want a more affordable option, these tickets are at a lower price than Flex tickets, non-changeable and receive a 75% refund if canceled.

In addition to simplifying the fare structure, benefits of the new approach also include:

- Flex fares will often be available starting at lower prices than previously offered.
- Occasional sale fares at an even deeper discount (these will be non-changeable and receive a 50% refund if canceled).
- Any refunds of credit card purchases will be made to the original form of payment, rather than as an eVoucher.²

¹ If a Flex ticket is changed, the new price may differ from the original purchase price. While there are no change fees, a change could result in a fare adjustment that would either be refunded or charged at the time of ticket change.
² Not applicable to room product types.



These changes to Coach and Acela Business tickets make it easier for Amtrak customers to choose the ticket type that best fits their travel needs. Non-Acela Business and First Class tickets were already fully refundable and changeable with no additional fees. Tickets purchased prior to the launch of the new simplified fare structure remain subject to the fare rules and conditions that were in effect when the ticket was purchased.

Example: One-Way Trip Between Washington, DC and Philadelphia	
<u>BEFORE</u>	NOW:
Cheapest Saver Ticket: \$19	Cheapest Value Ticket: \$18
Only Flexible Ticket: \$127	Cheapest Flex Ticket: \$20
Starting Price Difference for Full Flexibility: \$108	Starting Price Difference for Full Flexibility: \$2
Note: For travel on select trains between 7 p.m 7 a.m., the cheapest Night Owl fares for this trip	
are \$9 for Value and \$10 for Flex.	

These improvements build on other recent pricing enhancements Amtrak has made to make travel more affordable, including:

- Introducing ultra-low "Night Owl" fares, which are as low as \$5 \$20 on select Northeast Corridor (NEC) routes;
- Enabling <u>Amtrak Guest Rewards</u> members to redeem tickets with points on more fare types;
- Updating the <u>children's discount</u> so that all children (2-12 years old) can travel for 50% off with an accompanying adult (previously limited to 1 child discount per adult fare)³;
- Expanding passenger discounts such as senior and military to apply to all fares, including sales; and
- Improving <u>Share Fares</u>, which allow groups of 3-8 people traveling together to receive discounts ranging from 17% to 60%.

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³ Self-service reservations (Amtrak.com, the Amtrak mobile app and Amtrak kiosks) are limited to eight persons per reservation. However, there is no reservation maximum when booking over the phone (1-800-USA-RAIL).



About Amtrak®

For more than 50 years, Amtrak has connected America and modernized train travel. Offering a safe, environmentally efficient way to reach more than 500 destinations across 46 states and parts of Canada, Amtrak provides travelers with an experience that sets a new standard. Book travel, check train status, access your eTicket and more through the Amtrak.com and connect with us on X, Instagram, Facebook and LinkedIn.

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